Hello, my name's Julie and welcome to Hack Number Seven in my real estate series.



## Hack Number Seven: We love Virtual tours at Next Address and believe everyone should be offering them.

Fact - The tours create a more emotional connection, and the buyers can explore your home several times and in different ways.

Fact - Virtual Tours act as a first inspection. So when a buyer does inspect they are one step closer to buying.

Fact - Virtual Tours help eliminate tyre kickers. At Next Address we always get our buyers to review the VT again before they inspect.

Fact - They save \$\$\$. At Next Address our Virtual Tour service also produces a floor and site plan as well as high-resolution photos. All as part of the one fee.

If you are selling request the company use a Virtual Tour or use Next Address where they are a standard feature of our price.

Cheers for now,

foronohue

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