

Hello,Julie O'Donohue here CEO of Next Address! Welcome to my **Real Estate Hack Series**,

Hack Number 11: Doing your 'Home' Work Before You Sell:

What do I mean?

Start with a building report so you are fully aware of any maintenance or building issues that may impact the sale of your home. By being prepared you can <u>rectify those issues before you list your home for sale.</u>

The less friction you have with the buyer, the faster and better the outcome for you as a seller.

For example - you had a leaky skylight. Get it inspected and make sure it's properly repaired. Keep a record of who fixed it for you on hand so you could actually present that to the buyer as part of this house process.

A Building inspection creates a more transparent process for all and brings a level of honesty to the selling process.

Cheers!

Bonohue

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