



## It is just like 'Tinder' but for real estate

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# The idea of an Uber for real estate has been around for awhile. This is what we think!

At Next Address, we have watched those stories with interest and believe we have the real Uber for real estate, but we will go down a different path and call it ' tinder' for real estate. Based in regional Victoria, we a group of women and one fabulous young man who are all passionate about creating a very different real estate model that empowers all users, saves time and saves money.

We all use ride/taxi sharing apps, we book holidays direct with homeowners, many find dates online and nov there's a way to buy or sell homes. The Next Address service simply and easily connects real estate buyers and sellers. No third parties involved!

#### Here's a little secret....it's been easier than you think.

Our simple platform, isn't too complicated, it just matches the data, reviews the buyer profiles with sellers home profiles and sends you ones that match you. Just swipe right has now come to real estate! We have created a very simple platform which directly connects buyers to sellers. And by dealing direct, you

#### save!

At Next Address, you'll find an innovative, low cost, highly effective method for selling a house and finding buyers and for buyers to find the right home. We all know the power of the Internet in bringing people together, reducing costs and saving time. This service which has taken these advantages and applied them in the real estate sector.

#### 'power of the Internet in bringing people together.'

So now the opportunity to bypass the agent and sell and buy homes online has been made even simpler. It's easier than you think - and the advantages are difficult to ignore. Homeowners and buyers all over the world want and will have complete control over the whole process. Plus you

- won't pay thousands in agent commissions
- won't waste money on unnecessary print and advertising campaigns
- won't have to deal with loads of agents
- won't have to hold or go to endless open houses
- will keep total control over the sale of your home

All you need is some guidance - that's where we come in. We have everything set up to steer you through the process starting with our step-by-step buyers and sellers guides. These guides are comprehensive, easy to read and free.

#### Your story

So you have heard loads of horror stories from family, friends and workmates. And now you are thinking about selling or buying a house. The idea is daunting. Finding the right agent, the money you have to part with, all the inspections, lost Saturdays, open houses, dealing with real estate agents and paying thousands of \$\$\$ in commissions?

If you are buying a home, having to deal with all the different agents, going to open homes and finding the home is not at all what the agent description said it was. All very frustrating and time wasting experiences. A recent report found that it costs an average buyer over \$15,000 in lost time and resources when looking for a home. From petrol and food costs to hour's spent inspecting and reviewing.

And we know exactly how you feel. From my personal and professional experience, we can share some real estate stories and experiences which would make your toes curl! Our founder sold real estate for 2 years and many in our team have bought and sold a number of times due to personal situations.

Here's our kicker! Imagine buying or selling for the price you want and reflecting the value of the home, without using an agent or paying commission or paying for expensive ineffective advertising. Imagine being able to target your home searches to your needs and having complete control over the whole process.

'join the growing group of buyers and sellers

## using Next Address.'

Next Address is a full-service solution to buying or selling your home yourself. We've developed comprehensive seller and buyer guides for you to download, information blogs and resources to guide your every step, informative videos to view, links to all the relevant information as well as an online help service and access to industry professionals should you wish to get some support for some of the elements of the process. And get us wrong, there are some great agents out there and many people don't have the time to sell the property themselves. Our team includes agents who understand our model and are not threatened by the change it will

### 'resources to guide your every step'

If you are selling, our low service fee will link you directly to motivated buyers and we can arrange for your home to be listed on <u>Domain.com.au</u> at a fraction of the fee charged by a real estate agent.

If you are buying there is absolutely no charge to sign up and let our property matchmakers find you the properties that best suit your needs. It really is like tinder but it's for homes. So let's get your home sold and let's find your perfect new one.

What are you waiting for?

Register to Sell

Register to Buy

https://nextaddress.com.au/blog/it-is-just-like-tinder-but-for-real-estate